

Message Text

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61

ORIGIN COME-00

INFO OCT-01 ARA-16 ISO-00 EB-11 SS-20 RSC-01 /049 R

66611

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COM/BIC/OIM:TJOHNSON (PHONE)

----- 091234

P 251916Z JAN 74

FM SECSTATE WASHDC

TO AMEMBASSY BRASILIA PRIORITY

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E.O. 11652: N/A

TAGS: BMEP, BR

SUBJ: HOSPITAL EQUIPMENT SALE - AMERICAN HOSPITAL

SUPPLY EXPORT COMPANY (AHSECO)

1. AMERICAN HOSPITAL SUPPLY EXPORT COMPANY (AHSECO) HAS CONTACTED MAJOR PROJECTS REGARDING ITS PROPOSED SALE OF DOLS 50 MILLION WORTH OF HOSPITAL EQUIPMENT TO MINISTRY OF HEALTH UNDER HOSPITAL EQUIPPING AND REEQUIPPING PROGRAM.

2. WE UNDERSTAND EMBASSY HAS ALREADY BEEN INVOLVED ON BEHALF OF AHSECO IN ATTEMPTING TO ELICIT CERTAIN DOCUMENTATION REQUIRED FROM THE MIN STRY OF FINANCE BY THE EXIMBANK. DUE TO THE IMMINENT CHANGE IN BRAZILIAN GOVERNMENT, AHSECO IS BECOMING CONCERNED THAT THE DOCUMENTATION REZCH WASHINGTON IN TIME TO CONSUMMATE THIS SALE. IF APPROPRIATE, REQUEST EMBASSY ONCE AGAIN APPROACH BRAZILIAN OFFICIALS ON BEHALF OF AHSECO. WHETHER OR NOT CONTACT IS MADE, COMMERCE IS VERY INTERESTED TO LEARN OF POST'S

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IMPRESSIONS REGARDING THE BRAZILIAN MOTIVATION IN

THIS APPARENT DELAY. IF AN APPROACH IS MADE,
COMPANY REQUESTS THAT CONTACT URGE UPON BRAZILIANS
IMPORTANCE OF CABLE REPLY BY EARLY WEEK OF
JANUARY 28. ALSO, CAN POST ASSESS COMPETITION
FACED BY AHSECO FROM HOSPITALIA (GERMANY) AND
TOSHIBA (JAPAN)? AHSECO STATES THAT IN EVENT OF
DELAY THESE FIRMS ARE IN GOOD POSITION TO MOVE IN.
MAJOR PROJECTS SINCERELY HOPES EMBASSY CAN ASSIST
AHSECO IN THIS SUBSTANTIAL SALE. KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
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Current Classification: UNCLASSIFIED
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Draft Date: 25 JAN 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
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Disposition Date: 28 MAY 2004
Disposition Event:
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Disposition Reason:
Disposition Remarks:
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Handling Restrictions: n/a
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ISecure: 1
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Previous Handling Restrictions: n/a
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Review Comment: n/a
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30 JUN 2005

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To: BRASILIA
Type: TE
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